



Marty Kelly
Goodhue County Sheriff

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TO: Goodhue County Board of Commissioners

FROM: Sheriff Marty Kelly
Captain Chad Steffen

DATE: July 15, 2026

RE: FYI: Port Security Grant Program – Dispatch Console Project

This memo is to inform the County Board that the Sheriff's Office has decided to withdraw the proposed dispatch radio console replacement project from consideration under the FY2026 Port Security Grant Program.

Motorola Solutions initially provided a \$715,000 budgetary proposal that lacked sufficient detail and included equipment that had not been requested. After we requested an itemized proposal, Motorola removed unnecessary components and reduced the estimated cost to \$661,000. The revised proposal was condensed into only three general line items and remained approximately double the previously anticipated project cost of \$367,678.

During a subsequent virtual meeting, Motorola acknowledged that its estimates remained overstated and was unwilling to stand behind a detailed, itemized budgetary proposal. Given the uncertainty surrounding the actual project cost, proceeding with a grant application would not provide the County with a reliable scope or financial commitment.

Additionally, based on feedback from our consultant and other ARMER system administrators, this is not the appropriate time for Goodhue County to be among the first agencies negotiating a transition to the CommandCentral AXS dispatch console platform. Several agencies statewide are delaying their transitions, and a newly formed ARMER task force is reviewing the significant costs associated with these upgrades.

Withdrawing the project is the best decision at this time. It is fiscally responsible, allows the County to benefit from further statewide evaluation of the platform, and demonstrates our continued commitment to holding vendors serving the Sheriff's Office accountable. We have moved the project to the 2030 capital plan but will reevaluate the project every year to determine the correct year to move forward based on pricing, system requirements, and statewide progress.

There is no action being requested by the County Board at this time.

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