

## Goodhue County

### Outside Agency Funding Request Form

<b>Budget</b>		<b>Estimated 2024</b>	<b>Estimated 2024</b>
<b>Revenues</b>			
	Fees:	\$ 71,026	\$ 73,095
	Grants:	\$ 846,862	\$ 871,528
	State/Federal Funding:	\$ 755,499	\$ 777,504
	Other Revenue:	\$ 5,236,687	\$ 5,389,212
<b>Total Revenues:</b>		<b>\$ 6,910,075</b>	<b>\$ 7,111,339</b>
<b>Expenses</b>			
	Salaries:	\$ 1,643,243	\$ 1,691,104
	Benefits:	\$ 410,811	\$ 422,776
	Professional Services:	\$ 292,632	\$ 301,156
	Services & Charges:	\$ 123,243	\$ 126,833
	Supplies & Materials:	\$ 184,583	\$ 189,960
	Other Expenses:	\$ 4,255,562	\$ 4,379,510
	Capital:		
<b>Total Expenses:</b>		<b>\$ 6,910,074</b>	<b>\$ 7,111,338</b>
<b>Requested Funding From County:</b>		<b>\$ 3,000</b>	<b>\$ 3,000</b>
<b>Number of Staff</b>		<b>21</b>	<b>21</b>

March 29, 2023

Mr. Arneson  
Goodhue County Economic Development  
Authority  
509 5th St W  
Red Wing, MN 55066-0408

*Make a difference today!*

Your last gift of **\$2,500**  
allowed SMIF to invest  
**\$52,500**  
into your community!

*(Goodhue County ROI: \$1 donated = \$21 invested)*

Hello Mr. Arneson and City Council,

For over 37 years, Southern Minnesota Initiative Foundation (SMIF) has been supporting our 20-county region, focusing on businesses, early childhood needs, and Community Foundations. We live in a vibrant and diverse region, and every community has unique needs and opportunities that we strive to address. From offering child care trainings to being a gap lender for small businesses to supporting 31 Community Foundations, we work to retrofit our services to the needs of communities in southern Minnesota.



Over the past few years, SMIF has invested over \$1,536,117 into Goodhue County. We value every gift we receive and stretch every dollar to serve as many people as possible. **Thank you for your recent gift of \$2,500 on 5/31/2022. Will you consider making a donation of \$3,000 to SMIF in 2024?** With your ongoing support we can continue to invest in our region. Please see the enclosed fact sheet for more information on how SMIF is impacting early childhood, entrepreneur and community efforts in your county.

Sincerely,

Tim Penny  
President and CEO



SOUTHERN MINNESOTA  
INITIATIVE FOUNDATION

Collaborating for Regional Vitality

# Goodhue County Investments

We envision southern Minnesota as a prosperous and growing region with vibrant communities, innovative and successful economies, and engaged and valued citizens. To achieve this vision, Southern Minnesota Initiative Foundation, a regional development and philanthropic organization, fosters economic and community vitality in 20 counties of southern Minnesota through a culture of collaboration and partnership.

For every donation of  
from Goodhue County

\$1



\$21

is invested back into  
Goodhue County  
communities.\*

\*Includes grants, loans & programming

53 LOANS

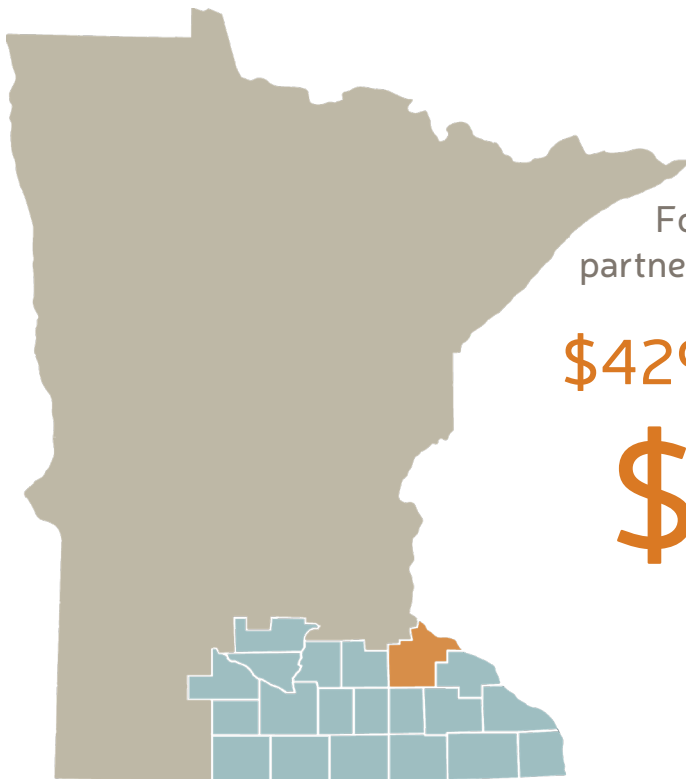
\$2.8 million to Goodhue County entrepreneurs

\$7.2 million to support community initiatives and programming

327 GRANTS

\$2.3 million to support grant-making

***\$5 million invested annually to the 20 counties of  
south central and southeastern Minnesota***



Since 1986, Southern Minnesota Initiative Foundation has leveraged local investments & partnerships to create a stronger **Goodhue County**:

**\$429,000** in local donations to SMIF

**\$9.2 million**

invested by SMIF in Goodhue County through grants, loans, and programming for stronger kids, businesses and communities

# Making a Difference

Training Early Childhood professionals in quality care



SMIF offers a wide range of high-quality credit-based trainings for continuing education to hundreds of Early Childhood professionals throughout southern Minnesota. Topics include tips on running a successful child care business, techniques for self-care, innovative approaches to social emotional development and more. Stacy Boysen, a family child care provider and trainer from Pine Island, participated in the fall series as a trainer and attendee. She shared, "I am grateful for these training opportunities to meet with fellow colleagues, virtually and face-to-face, to learn together and support one another as we continue to meet the needs of children and their families through the valuable work that we do each day."

## Early Childhood

- Three Rivers Community Action was awarded 1,000 books through an Early Literacy Grant to encourage families to read and support children's developing skills in alphabet knowledge and phonological awareness.
- Cannon Falls Preschool received a \$12,705 grant to provide a half-time member from the AmeriCorps LEAP Initiative program to support social emotional skill-learning for at-risk youth.
- 62 local Early Childhood professionals participated in free trainings provided by SMIF in 2021, impacting over 620 children, to gain resources and knowledge to increase quality care for young children.

Number of children impacted: **1,167**

Hours of Training Provided: **43**

## Economic Development

- 85 Goodhue County businesses received \$880,000 in DEED Small Business Relief Grants to assist with pandemic-related challenges.
- The City of Pine Island received a \$5,500 Economic Development Grant to partner with the City of Stewartville to provide a functional bookkeeping resource and hands-on workshop for individual businesses.
- Casa Reyna Sweet Dreams from the Kenyon area enrolled in the Prosperity Initiative Program which provides one-on-one technical assistance to minority entrepreneurs.

Number of entrepreneurs impacted: **78**

Hours of training and events provided: **565**

## Community Vitality

- The Wanamingo Community Fund is a Community Foundation under SMIF. As the fiscal host, SMIF maintains all filings with the government and administrative work while providing technical assistance to the local board. Volunteers focus on raising dollars and granting them where they see fit in the community.
- The Cannon Arts Board received 15 gallons of paint through a Paint the Town grant to support an artist to help high school students and other community artists to design and paint a mural.
- The Kenyon-Wanamingo Schools Community Education program received a \$3,000 Small Town Grant to support the K-W Community Cares group to work with Red Wing Youth Outreach to begin a mentoring program within the Kenyon and Wanamingo communities.