

GOODHUE COUNTY BUDGET COMMITTEE

ADMINISTRATION CONFERENCE ROOM GOVERNMENT CENTER, RED WING DECEMBER 17, 2019 8:15 A.M.

1. 2020 Out of State Travel Requests

County Administration

Documents:

Out of State Travel 2020.pdf

Finance & Taxpayer Services

Documents:

GIOA Conference 2020.pdf

GIS Out of State Travel Documents:

OutofStateRequest2020.pdf

HHS Out of State Travel Request

Documents:

GCHHS Out of State Travel Request 12-2019.pdf

Public Works

Documents:

Out of State Travel 2020.pdf

Sheriff's Office

Documents:

Out of State Travel Requests 2020.pdf



509 W. Fifth St. Red Wing, MN 55066 Office (651) 385.3001 Fax (651) 385.4873

To: Budget Committee

From: Scott O. Arneson

Date: December 10, 2019

Re: Out of State Travel 2020

If scheduling allows, I will be attending one of the following meetings in 2020:

National Association of Counties (NACO)

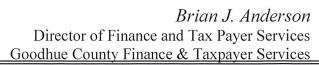
Legislative Conference, February 29- March 4 in Washington, D.C. Annual Conference, July 17-20 in Orlando, Florida

International City/County Management Association (ICMA)

Annual Conference, September 23-26 in Toronto, Ontario, Canada

As the dates approach, I will choose the conference that works best in my calendar. The 2020 Administration budget includes \$2,500 for conferences and schools to cover the cost to attend.

GOODHUE COUNTY BOARD OF COMMISSIONERS





Brian.anderson@co.goodhue.mn.us 509 W. Fifth St. Red Wing, MN 55066 Phone (651) 385-3032

TO:

County Board of Commissioners

FROM:

Brian J. Anderson, Finance Director

SUBJECT:

Government Investment Officers Association Conference 2020

DATE:

December 17, 2019

Background:

Part of the Finance Directors job duties is to invest the County's cash reserves and settlement dollars in a responsible manner that can receive the highest yield. In order to effectively receive the highest possible investment earnings, investment officers need to be strategic in their investment plan, understand the market (potential opportunities and upcoming challenges), and remain active in their investing and education. Thus far in my short tenure here at Goodhue County I believe that I have accomplished these goals by attending local conferences, reading numerous investment books and articles, and discussing and implementing strategies with other investment officers. Thanks in part to the uptick in the economy in 2018 and to my methodology, the County's investment earnings have risen considerably over the past two years (183%), when I was hired.



However, with a sharp downturn approaching in the economy, some of which is being felt already, I would like to continue to learn more about the various investment strategies and apply them to Goodhue's investment plan attending the 2020 Government Investment Officers Association Conference.

Discussion:

The Government Investment Officers Association (GIOA) is similar to the Government Finance Officers Association but is an organization strictly for investment officers discussing investment strategies, investment policy, and the current market trends. The mission of the GIOA is the education and training of government investment officers to assist them in their responsibilities.

GOODHUE COUNTY BOARD OF COMMISSIONERS

LINDA FLANDERS 1st District 1121 West 4th Street Red Wing, MN 55066 BRAD ANDERSON 2nd District 10679 375TH St. Way Cannon Falls, MN 55009 BARNEY NESSETH 3rd District 41595 County 8 Blvd Zumbrota, MN 55992 JASON MAJERUS 4th District 39111 County 2 Blvd. Goodhue, MN 55027 PAUL DROTOS 5th District 1825 Twin Bluff Rd Red Wing, MN 55066 Although the 2020 agenda has not been set yet, the 2019 agenda (attached) included many topics that would be considered for intermediate to advanced investment officers, which I believe would pertain to me. First-time attendees, such as myself, would only have to pay a \$50 registration fee and there are no grants that are awarded to assist in lodging or travel. The three-day 16th annual GIOA Conference runs from March 18-20 and, given the size of the event, will be hosted at Park MGM Resort in Las Vegas. The expenses are outlined as follows:

GIOA Travel Expenses				
GIOA Registration	\$	50.00		
Lodging for 3 nights	\$	550.00		
Airfare	\$	300.00		
Ancillary Expenses	\$	100.00		
Total Expenses	\$	1,000.00		

Recommendation:

I would greatly appreciate the opportunity to attend the **2020 GIOA Conference** in the amount not to exceed \$1,000.

GOODHUE COUNTY BOARD OF COMMISSIONERS

GIOA CONFERENCE AGENDA 2019

	y, March 20, 2019 (Government Attendees Only)			
8:15 am	Registration Begins - Breakfast Provided - Egyptian C	Onference Area - Exhibit Area Open		
	Intermediate Session of Pre-Conference Workshop	Advanced Session of Pre-Conference Workshop		
9:00 am	Monetary/Fiscal Policy Fundamentals	The Speculation Miscalculation		
	This session will discuss monetary and fiscal policy	This session will review some of the behavioral biases portfolio		
	relationships with your portfolio. We will also cover	managers exhibit when making investment decisions during market		
	creating an Investment Plan, with a thorough discussion of	cycles. We will examine the impact of these traits on performance		
	cash flow modeling and liquidity management.	and show the cost/benefit of employing various strategies.		
	Greg Balls, CFA FTN Financial Main Street Advisors			
	Dan Rusk, FTN Financial Main Street Advisors	Jason Klinghoffer, CFA Mischler Financial		
10:30 am	Refreshment Break			
	Asset Class Strategy Discussions	Taking Liquidity Management to the Next Level		
10:45 am	Money Market Instruments	In order to preserve capital while maximizing return, liquidity managers contend with many interconnected variables. This session will provide an in-depth view of the decisions surrounding		
10.45 dill	CP, CDs, MMFs, LGIPs, CD Placement, FICA, Repo			
	Henley Smith, StoneCastle			
	Hemey Simin, Stone Castle	portfolio construction, sector allocation, credit analysis, and		
11:30 am	Callables and Floating Rate Notes	operations and risk management.		
	Ellis Phifer, CFA, CMT Raymond James	Laura Glenn, CFA St. of Georgia John Donohue, RBC		
12:00 pm	Lunch Provided - Rice & Company - Sponsored by We	ells Fargo Securities		
1:30 pm	Federal Agencies and Supranationals	A Modern Approach to Short-Intermediate Term Investing		
	Dan Krieter, CFA BMO Capital Markets	A government may create better risk-adjusted return outcomes		
		by strategically investing cash assets using a liquidity/core		
2:05 pm	Asset-Backed Securities and Corporate Notes	bifurcation approach. This session will discuss sector allocations		
	Jim Womack, CFA Atlanta Capital	versus security selection.		
		Chris Daniel, CFA City of Albuquerque		
		Deanne Woodring, CFA Government Portfolio Advisors		
2:45 pm	Refreshment Break			
3:00 pm	From Policy to Practice	3:00 pm Trading and Price Discovery		
	After discussing the various asset classes and strategies in	This session will discuss the tools of evaluating offers and		
	prior sessions, participants will group together to	opportunity costs. TRACE, BVAL, ALLQ, IMGR and other functions		
	formulate portfolios given various market scenarios with	as well as G, I, Z spreads will be discussed to assist portfolio		
	the direction of the presenter.	managers with best execution.		
	Garret Sloan, CFA Wells Fargo Securities	Hubie White, CFA City and County of San Francisco Guy Boccasile, City of Ontario Ray Johnson, Bloomberg		
		3:30 pm Late Cycle Credit Investing		
		With companies issuing investment grade credit at record levels,		
		this session will discuss the state of the credit markets.		
		Adnan Virani & Max Anthony, Sterling Capital		
4:00 pm	Pre-Conference Workshop Concludes	3:00 pm - 4:00 pm Corporate Attendees Early Registration		
5:30-6:00 pr	m Diamond Sponsor Reception (Government Attendees	OnlyRaffle Drawings) - Luxor North Pool Patio		
6:00-8:00 pr	m Welcome Reception (All Attendees Invited) - Luxor N	lorth Pool Patio - Sponsored by RBC Capital Markets		
Thursday,	March 21, 2019 (All Attendees Invited)			
	Registration Begins (Full Buffet Breakfast) - Egyptian	Conference Area		
7:45 am		3:40 am Economic and Market Update		
	GIOA Founder's Welcome			
	GIOA Founder's Welcome Rick Phillips, President & Chief Investment Officer	The Fed has hiked rates ten times, the U.S. and global		
7:45 am 8:30 am				
	Rick Phillips, President & Chief Investment Officer	economy seems to be slowing, the yield curve has flattened. We will discuss what the economy and rates may do this		
	Rick Phillips, President & Chief Investment Officer	economy seems to be slowing, the yield curve has flattened.		
	Rick Phillips, President & Chief Investment Officer FTN Financial Main Street Advisors	economy seems to be slowing, the yield curve has flattened. We will discuss what the economy and rates may do this		

Thursday, March 21, 2019 (continued)

	SOFR, So Good	4:10pm	Dealing with ESG (Socially Responsible Investing)	
	This session will discuss the transition from	•	Many cities, counties, states, etc. have	
	LIBOR to the Secured Overnight Financing Rate		incorporated Socially Responsible Investment	
	and its implications and opportunities for		guidelines. The speakers will discuss the politics	
	governmental investors.		and challenges associated with ESG.	
	Priya Misra, TD Securities (Moderator)		Dave Carr, City of Santa Monica	
	Anthony Silva, Fannie Mae		David Jones, City of Oakland	
	Kayla Gjata, Freddie Mac		David Jolles, City of Cakland	
		5:00 pm	Thursday Session Concludes	
	Don Sinclair, World Bank Ed Bridge, FHLB Andrea Ruiz, State of Wisconsin	5:00 pm	Thursday Session Concludes	
10:45 am	Refreshment Break	5:30-8:00 pm	Market Maddness Basketball Party (All Attendee	
11:00 am	Seven Habits of Highly Effective Investment		Sponsored by Vining Sparks - Velvet Room	
	Programs		Big screen basketball, food, and fun! A great	
	What makes a great governmental investment		opportunity to get to know your peers.	
	program? Why is Main Street different than Wall	Friday Mar		
	Street? This session will discuss the importance of	Friday, Marc		
	having a repeatable process of best practices for	(All Attendees Invited)		
	your entity's treasury operations to ensure you are	7:45 am	Registration Begins - Full Buffet Breakfast	
	meeting your primary objectives of safety, liquidity,	8:00 am	Certified Government Investment Professional	
	and income.		(CGIP) Awards and Informational Update	
	Rick Phillips, FTN Main Street Advisors			
THE STREET STREET	Kevin Webb, CFA Piper Jaffray	8:15 am	Economic and Market Update	
12:00 pm	Lunch Provided - Esports Arena		From Savings Glut to a Savings Squeeze: A	
1:15 pm	CP/CDs/Corporates: Are Credit Securities		Demographic Case for Higher Rates	
	Worth the Risk?		A supply and demand model for interest rates,	
	Credit securities provide additional yield as		the great savings glut of 1998, the great savings	
	compared to government bonds. This session		squeeze of 2018, why foreigners will not bail out	
	will provide analysis to help you decide if they		the Treasury's increased issuance (OPEC, Russia,	
	are right for your portfolio and in what		and China), and why aging demographics will	
	allocations.		lead to higher rates.	
	Tom Juarez, City of Los Angeles		Vincent Deluard, INTL FCStone Financial	
	RC Kinzly, County of San Diego	9:10 am	The Bank's View: Considerations for Your Cash	
2:10 pm	Callables/Structured Notes: Behind the Curtain		This session will focus on a bank's perspective	
	Discussion with a Trading Desk		regarding a government's cash deposits, and	
	Ever wonder how the Federal Agencies decide		considerations that are important for financial	
	what maturity, call structure, and step		institutions in offering different liquidity	
	coupons they issue? This session will provide		products. The session will also discuss the scary	
	insight on issuance as well as analysis to see if		thought of possible future U.S. negative interest	
	callables are a fit for your portfolio.		rates and their potential effects on deposits.	
	George Barbar, Mesirow Financial		Michael Brady, Citibank	
3:00 pm	Refreshment Break			
3:15 pm	Mixed Messages in Money Markets	10:00 am	How I Learned to Stop Worrying and Love Losses	
	Seismic shifts in the money market space,		No topic seems to tongue-tie a public fund	
	including heavy Treasury bill supply, corporate		portfolio manager faster than having to explain,	
	repatriation, and the Fed's monetary policy		defend or rationalize why a portfolio reported a	
	are changing the landscape of the front of the		loss. This session will coach participants in how	
	are changing the landscape of the home of the			
	yield curve. This session will explore these		to defang the various criticisms that surround	
	yield curve. This session will explore these		to defang the various criticisms that surround portfolio mark-to-market.	
			portfolio mark-to-market.	
	yield curve. This session will explore these topics and the implications for fixed income			



Home
About
Conferences
CGIP
Webinars
Market Updates
Jobs
Investment Policy Cert

2019 Presentations

Wednesday

Intermediate Sessions

- Fiscal/Monetary Policy and the Effect on Your Portfolio *by Dan Rusk, Greg Balls, CFA, FTN Financial Main Street Advisors*
- A Not-So-Random Walk Through the Money Markets by Henley Smith, Stone Castle
- Callables and Floating Rate Notes by Elis Phifer, CFA, CMT, Raymond James
- Federal Agencies and Supranationals by Dan Krieter, CFA, Bank of Montreal Capital Markets
- Asset-Backed Securities and Corporate Notes by Jim Womack, CFA, Atlanta Capital
- From Policy to Practice by Garret Sloan, CFA, Wells Fargo Securities

Advanced Sessions

 The Speculation Miscalculation by Jason Klinghoffer, CFA, Mischler Financial Group

- Taking Liquidity Management to the Next Level by John Donohue, RBC Global Asset Management, Laura Glenn, CFA, Georgia Office of the State Treasurer
- A Modern Approach to Short-to-Intermediate Term Investing by Chris Daniel, City of Albuquerque, Deanne Woodring, CFA, Government Portfolio Advisors
- Trading and Price Discovery by Ray Johnson, Bloomberg, Hubie White, CFA, City and County of San Francisco, Guy Boccasile, City of Ontario
- Late Cycle Credit Investing by Maxwell Anthony, Adan Virani, CAIA, CTP, Sterling Capital

Thursday

- How Much Longer Can the Second Longest Economic Expansion on Record Last? by Craig Dismuke, Vining Sparks
- SOFR, So Good by Priya Misra, TD Securities
- Seven Habits of Highly Effective Investment Programs by Rick Phillips, FTN Main Street Advisors, Kevin Webb, CFA, Piper Jaffray
- CP/CDs/Corporates: Are Credit Securities Worth The Risk? by Tom Juarez, City of Los Angeles, R.C. Kinzly, County of San Diego
- Callables/Structured Notes: Behind the Curtain Discussion with a Trading Desk by George Barbar, Mesierow Financial

- Mixed Messages in Money Markets by Margaret Kerins, CFA, Bank of Montreal Capital Markets
- Dealing with ESG (Socially Responsible Investing) by David Carr, City of Santa Monica David Jones, City of Oakland

Friday

- Higher for Longer ... Much Higher for Much Longer the Great Savings
 Squeeze of 2018 by Vincent Deluard, CFA, INTL FCStone Financial Inc.
- The Bank's View: Considerations for Your Cash by Michael Brady, Citibank
- How I Learned to Stop Worrying and Love Losses
 by Ben Finkelstein, CFA, Cantor Fitzgerald

Goodhue County Land Use Management

Goodhue County Government Center | 509 West Fifth Street | Red Wing, Minnesota 55066

Building | Planning | Zoning Telephone: 651.385.3104

Fax: 651.385.3106



Environmental Health | Land Surveying | GIS Telephone: 651.385.3223

Fax: 651.385.3098

TO: Goodhue County Commissioners

FROM: Lisa M. Hanni, LUM Director / County Surveyor / County Recorder

DATE: December 17, 2019 County Board meeting

RE: 2020 Out of State Travel

GIS

ESRI is the company that develops the GIS software that the County uses. Their software is the industry standard for GIS solutions. The County currently hosts 84 web applications and daily usage is over 1000 views per day.

The ESRI Developer's Conference is being held in Palm Springs, CA, March 10-12, 2020. The conference covers GIS programming and development topics including website management, application development, and integrating data collection in the field. We have budgeted for 1 staff to attend and estimate approximately \$3000 for conference costs, travel and lodging.

The ESRI Users Conference is being held in San Diego, CA July 13-17, 2020. Among other topics, this conference covers the software vendors' future direction and helps us prepare in advance for major changes. We have budgeted for 1 staff to attend and estimate approximately \$2300 for travel and lodging. Conference attendance is covered in our license agreement.



Goodhue County **Health and Human Services**

426 West Avenue Red Wing, MN 55066 (651) 385-3200 ● Fax (651) 267-4877

December 5, 2019

TO: Goodhue County Budget Committee

FROM: Nina Arneson, Director

RE: Out of State Travel Request

BACKGROUND:

The Goodhue County Sexual Assault Multidisciplinary Action Response Team (SMART) would like to send their cochair Katie Bystrom, Goodhue County Health and Human Services Child Protection Social Worker, to the 2020 End Violence Against Women International (EVAWI) Conference on April 13-16, 2020 in Washington, DC.

Most recently, the SMART has been developing a Safe Harbor Protocol for trafficked and sexually exploited youth in Goodhue County. The mission of the Goodhue County Safe Harbor Protocol is to develop policies and best practices to allow agencies providing services in Goodhue County, to screen for at-risk individuals and respond to reports of sex trafficking and/or sexual exploration in an inclusive, appropriate, and consistent manner.

The SMART members include: Covered Bridge Family Resources, GCHHS, Goodhue County Attorney's Office, Goodhue County Sheriff's Department, HOPE Coalition, Lake City Police Department, Mayo Clinic Health System-Red Wing, Minnesota Department of Corrections, Red Wing Police Department, Three Rivers Community Action, and Zumbrota Police Department.

The Goodhue County Safe Harbor Protocol Team members include: Goodhue County Attorney's Office, Prairie Island Indian Community Family Services, Hope Coalition, Goodhue County Sheriff's Department, Red Wing Police Department, GCHHS, Mayo Clinic Health System – Red Wing, Hispanic Outreach of Goodhue County, Goodhue County Court Services, Goodhue County Court Administration, MN Coalition Against Sexual Assault, Safe Harbor Regional Navigator, Red Wing Youth Outreach, Common Ground, Southern MN Regional Legal Services, Kenyon Police Department, and Cannon Falls Police Department.

The EVAWI annual conference brings law enforcement, advocates, medical professionals, parole officers, probation officers, mental health professionals, and social workers together, to learn about emerging best practices in response to and prevention of these crimes.

The Minnesota Coalition Against Sexual Assault (MnCASA) and the Sexual Violence Justice Institute (SVJI) provides technical and financial support for the Goodhue County SMART and has encouraged our local team to send representatives to this conference.

Registration fees have been already covered by the Goodhue County local SMART funds and additional funding will be requested from MnCASA/ SVJI in January 2020 to cover travel and hotel. Ms. Bystrom's wages and meals will be covered by the GCHHS.

Ms. Bystrom will only attend the conference if outside funding is secured for the conference, travel and hotel.

RECOMMENDATION: The GCHHS Department recommends approval of this request.

GOODHUE COUNTY DEPARTMENT OF PUBLIC WORKS



Gregory Isakson, P.E. Public Works Director County Engineer

HIGHWAYS ♦ PARKS ♦ SOLID WASTE

2140 Pioneer Road Red Wing, MN 55066 PHONE 651.385.3025 FAX 651.267.4883 www.co.goodhue.mn.us

TO: Scott Arneson, County Administrator

Budget Committee

FROM: Greg Isakson, Public Works Director

RE: 17 Dec 19 Budget Committee Meeting

Out of State Travel 2020

Date: 11 Dec 19

It is requested that the Budget Committee and the County Board approve Out of State Travel for the following conferences. Costs for these conferences are included in the 2020 Budget.

Event	Estimated & Budgeted	Dates of Event
Washington Fly-In – Washington DC (Engineer + 3 Co Staff)	\$8,300	May 26 – 28, 2020
NACE Annual Meeting	\$1,500	April 19 - 23, 2020

Washington Fly-In

Since 2002, the County has sent four representatives consisting of one or two commissioners, the County Administrator, the County Engineer, the Assistant County Engineer and /or our Legislative Liaison to the '*Transportation Alliance Washington Fly-In*'. Except last year, when Commissioner Anderson, Commission Drotos and I traveled to Washington DC in September along with the Olmsted County Engineer, the Mayor of Zumbrota and a council member.

Our visits to Washington have enabled us to develop relationships with our Congressional members and their staff, and to keep them informed about our needs, and concerns, projects, and funding. Goodhue County has received several appropriations in the past few years and will be requesting federal funds in future years. Therefore, establishing and maintaining these relationships is very important.

As another option, we could travel at another time (as we did this year) and cut our time and expense for the trip by not attending the Transportation Alliance's Fly-In Conference. A disadvantage of traveling at another time is that we miss hearing from other congressmen and the other speakers at the Fly-in.

The cost for the Fly-In can range from approximately \$1,600 - \$2,300 per person depending on air fare, etc. The estimated cost mentioned above was included in our 2020 Conference & Training budget line item.

NACE Conference - Orange Beach, AL.

I have attended several NACE Conferences over the past few years and have found these national conferences very informative and an opportunity to find new approaches for managing the County's Department of Public Works from sources throughout the country. Jess Greenwood has also attended one meeting and felt it was a good educational experience learning about County Engineer management solutions discussed at the national level. The 2020 conference is in Orange Beach, AL.

Out-of-State travel authorization is requested to send either Jess or myself to attend this conference.



Office of the

Goodhue County Sheriff

Emergency Communications Division 430 West 6th Street • Red Wing, MN 55066

Marty Kelly

Adult Detention Center 651-267-2804

Law Enforcement Center Business Hours 651-267-2600 After Hours 651-385-3155

Fax Number 651-267-2679

TO: Budget Committee and Goodhue County Commissioners

FROM: Kristine Holst, Sheriff Accountant

DATE: December 9, 2019

RE: Out of State Travel Request – SAFECOM Public Safety Committee Meeting

It is requested that the Budget Committee and the County Board approve the out of state travel request for 2020.

Communications Captain Chad Steffen has been an appointed SAFECOM Public Safety At-Large Member since 2018 after serving in the same capacity with his former employer, the City of Red Wing. SAFECOM is an emergency communications program within the U.S. Department of Homeland Security's Cybersecurity and Infrastructure Security Agency (US DHS – CISA). He is one of twenty-five At-Large Members nationally. Through collaboration with emergency responders and policymakers across all levels of government, SAFECOM works to improve multijurisdictional and intergovernmental communications interoperability.

Sheriff Kelly is requesting to have the continued opportunity to have Captain Steffen attend the biannual in-person meetings and any related in-person committee meeting. The bi-annual meetings are 4 days in length, including travel days. The in-person committee meetings are 2 days, typically only meeting once a year. These meetings are by invitational travel and therefore they are planned, scheduled, arranged and paid in full by the SAFECOM Program. The meetings occur anywhere within the United States as approved by the federal processes. Captain Steffen's time is not covered and therefore a commitment by our county. Total hours do not normally exceed 75 hours in a calendar year.

Out of state travel authorization is requested to attend the meetings.

For more information on SAFECOM: https://www.dhs.gov/safecom



Office of the

Goodhue County Sheriff

430 West 6th Street • Red Wing, MN 55066

Marty Kelly

Adult Detention Center 651-267-2804

Law Enforcement Center Business Hours 651-267-2600 After Hours 651-385-3155

Fax Number 651-267-2679

TO: Budget Committee and Goodhue County Commissioners

FROM: Kristine Holst, Sheriff Accountant

DATE: December 9, 2019

RE: Out of State Travel Request – NREP Conference

It is requested that the Budget Committee and the County Board approve the out of state travel request for 2020.

Diane Richter-Biwer, is requesting to have the opportunity to attend the 2020 National Radiological Emergency Preparedness (NREP) Conference will be on March 30 – April 2nd, in Nashville, Tennessee.

The purpose of the conference is to provide a professional forum for individuals and agencies involved in radiological emergency preparedness and response. The emphasis of the 2020 Conference will be on the current and foreseeable changes in the industry resulting from revised or new FEMA and NRC requirements and how these changes are being implemented across the country; the program continues to emphasize on training opportunities involving matters directly or closely related to radiological emergency preparedness that will benefit primarily State and local government organizations.

The NREP conference was budgeted for in the OEM's 2020 budget under the Radiological Emergency Preparedness Nuclear Power Plant (REP-NPP) funds. The estimated cost for attending the conference is \$2,670.